

Enabling GenAI in the Enterprise

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Who we are



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For more than 165 years, Northwestern Mutual has been helping families and businesses achieve financial security.

Revenue \$36 billion

FORTUNE 500® rank: #110

10,300+ Financial Professionals

8,200+ Employees

Headquartered in Milwaukee, Wisconsin

Downtown NYC Corporate Office

Disclaimer



This presentation is not from the “shiny side” side of Generative AI.

We’re going to look under the hood and hear from the teams that made it happen in a regulated environment.

Knock Knock...Who's There?



Go away, you're just a fad.



Ah great... Now what?



It's GenAI.



Oh no, this is happening!



I'm glad you asked..

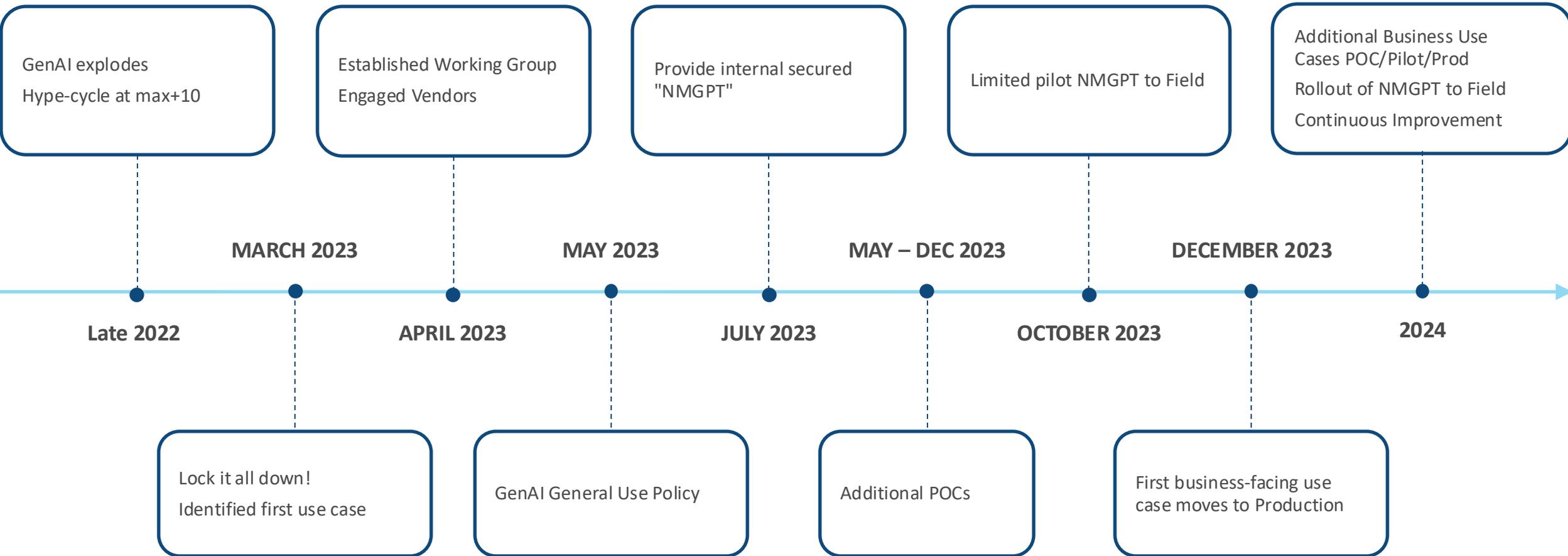
Fact!



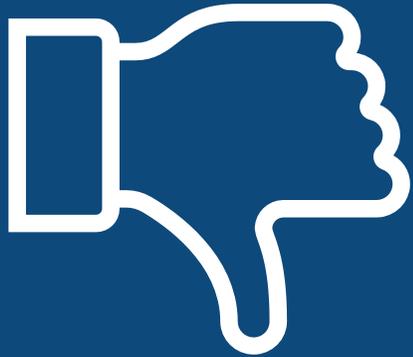
This GenAI thing is happening,
if you want it or not.

Find your way to “YES”!

Our Journey – 10,000 ft. View



Fact!



GenAI does not fit
into your existing processes.

We had to embrace uncertainty!



- Technology continues to evolve fast
- Rules, laws, and regulations continue to evolve
- Initially use more guidelines and less standards
- There's no correct answer
- Use best judgement & course correct as-needed
- Manage risk

Where do you start?

1. Identify key stakeholders
2. Assemble a "2-pizza" core team
 - Senior level with a yes attitude to navigate organizational challenges
3. Take a chance and just get it done
 - Do not boil the ocean → what's good enough?
4. Create clear internal (Gen)-AI usage policies
5. Create a playbook – repeatable patterns, process, and procedures



Speed, Agility, Knowledge...and Picking Your Kickball Team

GEN AI WORKING GROUP WORKSTREAMS:

Architecture Patterns & Assessment Suitability	Cost Management Requirements & Guidelines	Data Access & Management	Engineering Enablement	Experiment Process Flow
General Access API Enablement	Law/Privacy/Compliance Requirements	Logging Strategy & Requirements	Model Governance	Security Guardrails

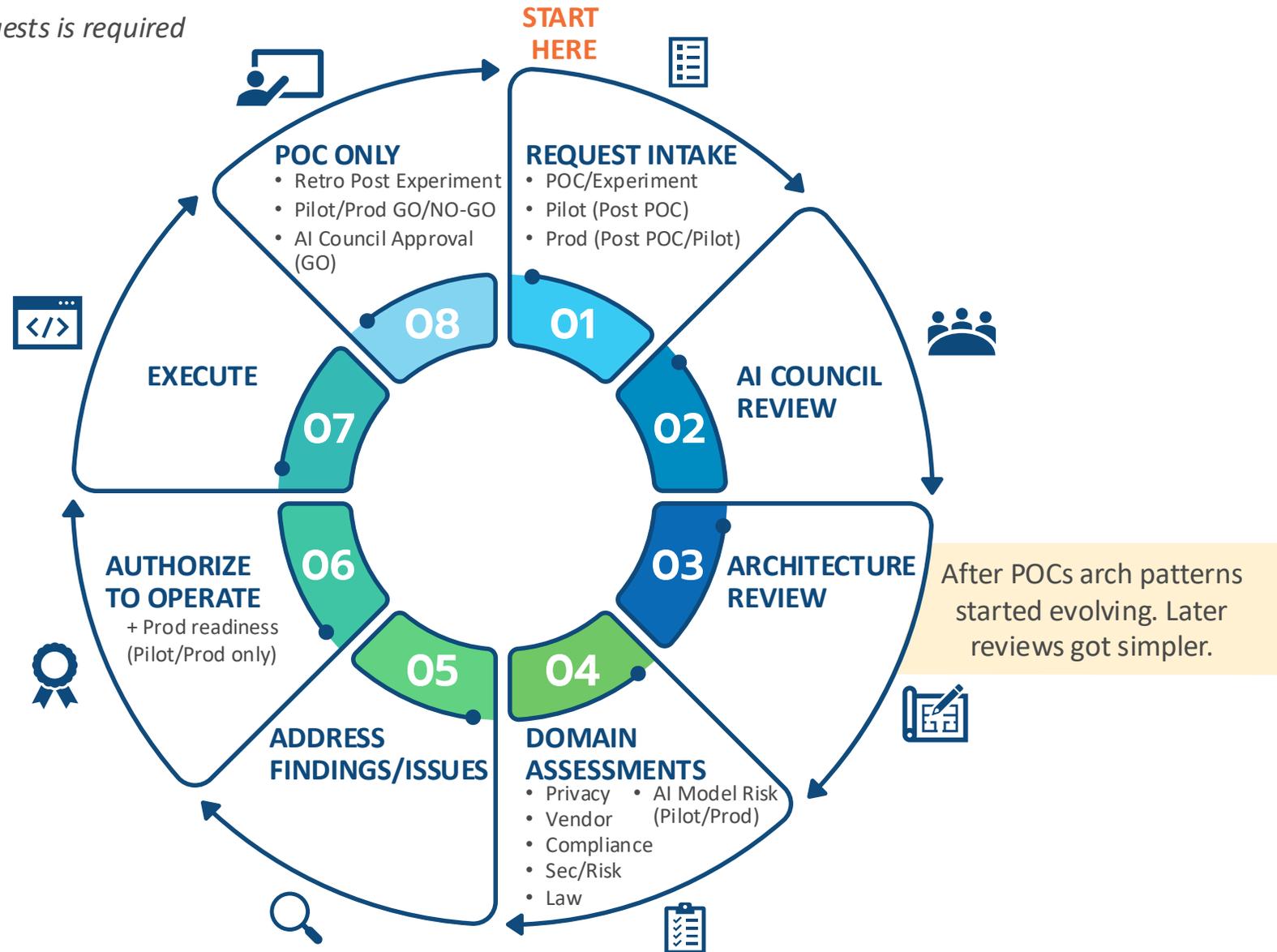


GOAL:

Create a standardized, efficient, safe (secure), and scalable process that will be adopted across the organization.

High Level Process: POC/Pilot/Prod

Lifecycle management for all requests is required



Test Driving The Process

REAL EXPERIMENT/POC:



30 BUSINESS DAYS

Introducing...The Pizza Tracker



Self-service

Always up to date

Visibility to process step status

Links to use case details, asset inventory & backlog



Manually updated

Use Case	Request Type	AI Council	Architecture	Privacy	Risk	Compliance	AI Model Risk	ATO	Deployment
Use Case 1	POC	APPROVED	APPROVED	APPROVED	APPROVED	APPROVED	N/A	COMPLETE	COMPLETE
Use Case 1	PILOT	PENDING							
Use Case 2	POC	PENDING							
Use Case 3	POC	APPROVED	WIP	APPROVED					

Fact!



You will experiment with
production data.

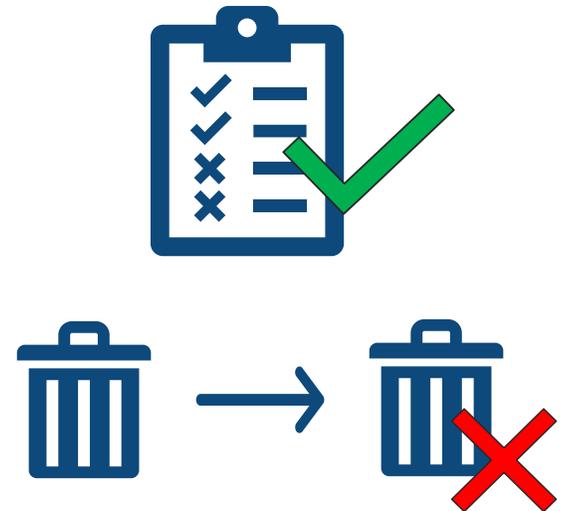
The data challenge



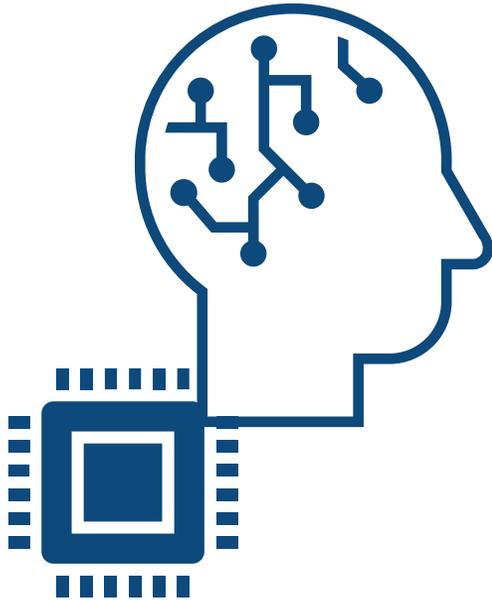
- Synthetic data great for initial & basic development
- Accuracy testing in non-prod requires production data
- Provide non-prod environments with production controls
- Data privacy, compliance, and security is our top priority
- Get those teams involved from the start

More data challenges

- Use RAG (retrieval augmented generation)
- Avoid training or fine-tuning models, due to high cost and time
- Only use well curated data sources
- Tag & label your data
- Feedback mechanism critical to improve
- Review data access
- Start with non-sensitive data sources - vetted for acceptable use



GenAI Infrastructure



COMMON COMPONENTS

- AI Endpoint
- Search Service
- Vector Database
- Index / File Storage for Data Pipeline(s)
- Document Recognition & OCR

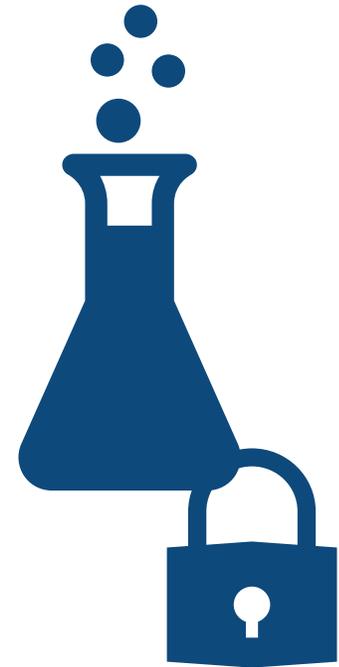
LOGGING PROXY

- Authentication
- Attestation
- Incident Response

*Fraud / Abuse Liability to Vendor

Encourage safe experimentation

- “GenPop GenAI API Endpoint”
- Low bar to entry through basic training & attestation
- Encourage use through "hackathons" / crowdsourced ideas
- Clear rules! No production data! No business use!
 - Technical controls to prevent access from application platforms
 - Ephemeral only to prove out concepts and build business cases
- EXTREMELY valuable
 - Business and personal development



It worked!



- GenAI huge success!
- 10,000+ users of "NMGPT"
- Lots of new proposals every month
- Commoditize process & infrastructure
- Continuously improving

Lessons learned

1

Can't avoid GenAI, it will soon be everywhere.

2

Provide a safe and accessible space to learn and experiment.

3

Don't sacrifice security/privacy/compliance for speed.

4

Don't get paralyzed by ambiguity and uncertainty. Can't be rigid, must be flexible and adjust on the fly.

5

Don't chase technologies, pick the right partners. Adopt native technologies!

6

It's a team sport! Involve all stakeholders from the start.



Nick

Tom

Lewie

Jon

Paul

Gen

Jill

Damien

Chris

Andrew

Scott

Jordan

Peter

Shantanu

THANK YOU

Evan

Melissa

Christian

Sean

Bill

Dave

Anthony

Nancy

Arik

Chris

Kerri

Dan

Alex

Travis

+ whoever we forgot..